### Used Presses - Work with the manufacturer

#### MPL Ltd , RMGT specialists supporting Used Press market

- **1. Sourcing –** Worldwide RMGT distributor network.
- 2. Valuations Market pricing vs new press values.
- 3. Inspection 113. Manufacturer inspection criteria.
- 4. Press and Software upgrades from the manufacture Ensures your used RMGT press is as up to date as possible.
- 5. De Commissioning Skilled factory trained technicians.
- 6. Press installations Skilled factory trained technicians.
- 7. Ancillary Equipment Dryers, compressors, cooling, etc, we take away the headache.
- 8. Service After sales service support includes, operator training, UK manuals and preventative maintenance programmes.
- 9. Trade Ins Best value for your part exchange machines.
- 10. Consumables Advice and recommendations from the manufacturer.
- 11. Peace of Mind Take the guess work out of buying a used RMGT press.



Mark Stribley, Joint MD MPL Limited

Just ask our customers!





## MPL Limited

a division of mpartners limited

# Supporting Used RMGT Press Market

Phited



## MPL Supporting Used RMGT Presses: a Common-Sense Strategy

### Why RMGT Used? Ask Our Customers

ecause MPL is the official RMGT distributor for UK and Ireland, we are able to provide printers with the reassurance and confidence that is always needed when working with pre-owned presses.

Professional services from MPL include press inspections (for any brand of machine), valuations, decommissioning, as well as commissioning. These factors, and more, will all help take the uncertainty out of working in the used press sector.

MPL can now, with manufacturer support, show the advantages of new verses pre-owned equipment. This can be explained and illustrated, taking the guess work out of the process.

Changing to more competitive formats or benefiting from taking out two presses and replacing them with one ultra-reliable RMGT press can work equally well for a used machine, as well as new. The incredible reliability of RMGT hardware can still result in the lowest cost of ownership of any litho press, offering a user complete peace of mind.

"We are able to provide printers with the re-assurance and confidence that is always needed when working with pre-owned presses."

The most recent examples of used presses are often equipped with up-to-the-minute technology, including LED-UV drying, enhanced make-ready features, or even cloud based remote systems. The MPL technical team are fully trained on all of these press features and enhancements, meaning that expert on-site training can be provided. Your press team will learn, first hand, the very best methods to get the best out of your litho investment.

Pre-owned presses can still be upgraded with the latest technology if any specific enhancements are required to improve productivity. A technical consultation with the relevant experts from our team can be arranged to discuss the benefits of such upgrades.

Use our web site to log interest in the latest used RMGT presses available or call head office to discuss your requirements.

### www.mpartners.co.uk

Mark Stribley: +44 (0) 208 835 2221



Used RMGT 928PF LED 8 colour SRA1 perfector press

**Buying, Selling** and Service

"Two years breakdown free – and that is with a "pre-owned" machine too"

"The LED curing element of the press is the biggest plus"





Sourcing and Valuations

"The A1 format allows us to print eight A4 pages to view, meaning that we can print twice as much work that we could on B2 format"





about low running costs, including electricity bills"



*"It goes without* saying that running one press is cheaper than two"



"Re-introducing litho into our digital operation has made us far more competitive"

"Users also told us

**Specialist Support**